



DRIVING EXCELLENCE

## BEYOND CO-PACKING: THE CONAGRA-PATTON PARTNERSHIP

Amidst global challenges, Conagra's collaboration with Patton Warehousing stood as a symbol of resilience and innovative co-packing.

### TRANSPORTATION

Watson Trucking Company provided seamless transportation solutions for Conagra. When the previous provider left a warehouse full of inventory during the transition phase, Patton swiftly gained access for Conagra, relocated all the inventory, and rectified the situation. Our combined efforts in trucking services now provide shuttle services, further enhancing the efficiency of our operations.

### WAREHOUSING

Patton Warehousing took on the challenge of managing Conagra's variety packs, which required specialized machinery and strict adherence to USDA guidelines. At our Milton facility, we prioritized enhanced working conditions, refining processes, and boosting employee morale. Our efforts ensured that our team was not only motivated to come to work every day but also took immense pride in their contributions. We heavily invested in state-of-the-art equipment and consistently met or exceeded Conagra's expectations for all SKUs.

### LOGISTICS

Patton Logistics played a pivotal role in ensuring the smooth transition of Conagra's business from their previous provider to Patton Warehousing. We provided additional capacity through partner carriers during peak shipping periods. Furthermore, our team collaborated with Patton Warehousing to support additional 3PL services required by Conagra, such as product reselecting, product transfer from bulk packaging to case packaging, quality checks, and many other 3PL services.

*The Patton Logistics Group manages the precision operations behind your operation. When you trust your materials and products to us, you can rest assured that we'll get the job done, just like we did for this company.*



Patton Logistics  
Patton Warehousing  
Watson Trucking Company  
thepattonlogisticsgroup.com

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*They have been a really great partner to work with. We had a repacker who we were in business with for over 10 years that started to fail at getting us product in a timely manner. I reached out to Steve and asked him if he could help us out (This was in Oct 2020). He didn't hesitate and we started up part of the business in 2 months. This was a record for us. We ended up giving them the entire business 10 months later. The process with Patton was seamless and still is. They are very responsive and willing to learn, problem solve and get the job done for the customer. I still thank them today for saving our business. We could have had a catastrophe on our hands. I highly recommend them. They are very professional yet down to earth.*

*Lisa Moore, Conagra*